

### TERM SHEET (Annex A)

**Buyer's Name** : **SAMPLE COMPUTATION**  
**Buyer's TIN #** : \_\_\_\_\_  
**Address** : Cebu City  
**Contact No. / Email Address** : \_\_\_\_\_  
**Date Printed** : April 29, 2022

**Details**  
**Project** : **38R01 - 38 Park Avenue Phase 1**  
**RO / Unit** : **T134.010**  
**Sales Category** : **1-New Sale**  
**Adjacent Units** : **No, Single Unit**

Unit No	Level	Unit description	List Price
T134.010	34th Floor	UNIT 3410   3BR   141.77 sqm.	32,661,539.68

**32,661,539.68**

### A. Computations (INSTALLMENT )

List Price with VAT :	32,661,539.68
	<u>32,661,539.68</u>
	<b>32,661,539.68</b>
Transfer & Registration charges	2,612,923.17
	<u>NET TOTAL SELLING PRICE : 35,274,462.85</u>

### B. Payment Terms

<b>Reservation Fee</b>	<b>100,000.00</b>
Reservation Date:	
<b>DP 1, net of reservation fee</b>	<b>2,332,967.12</b>
Due on : <b>Discount</b>	
<b>DP 2</b>	<b>1,094,479.17</b>
Due on :	
<b>Balance shall be Paid in Cash / Bank Financing on or before 60 days from Reservation Date</b>	<b>31,747,016.57</b>
<b>TOTAL PAYMENTS :</b>	<b><u>35,274,462.85</u></b>

### Notes : V10 |10/90/18/24 ; V2 PARK

- Reservation fee is NON-refundable and NON-transferable,
- Pricelist is VAT-inclusive where applicable,
- Prices are SUBJECT to change without prior notice,
- EL Camino Developers Cebu, Inc. reserves the right to correct accordingly any and all typographical errors in this pricelist,
- ALL checks should be made payable to El Camino Developers Cebu, Inc.,
- Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- Failure to pay the Balance in Cash/Bank Financing on or before 60 days from Reservation Date shall automatically cancel this contract
- Promo discount availment if applicable, is subject to DOU terms & conditions.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforms:
Filipino Paular	Adorah Ouano	Marie Rose Yulo	Jose Franco B. Soberano	Sample Computation
Sales Admin Officer	Sales Admin Manager	VP - Sales	COO	Buyer

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Transfer & Registration charges	2,612,923.17
	<u>NET TOTAL SELLING PRICE : 35,274,462.85</u>

### B. Payment Terms

<b>Reservation Fee</b>	<b>100,000.00</b>
Reservation Date:	
<b>Partial Downpayment, net of reservation fee</b>	<b>1,679,400.00</b>
spread over 18 months @ <b>93,300.00</b> per month	
starting from :	
up to :	
<b>Promo Lump-Sum Downpayment Discount</b>	<b>1,749,725.34</b>
Due on :	
<b>Balance shall be paid in CASH / Bank financing</b>	<b>31,745,337.51</b>
before move-in or upon turnover of the unit whichever is earlier	
	<u><b>TOTAL PAYMENTS : 35,274,462.85</b></u>

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- Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.
- Promo discount availment if applicable, is subject to DOU terms & conditions.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Filipino Paular	Adorah Quano	Marie Rose Yulo	Jose Franco B. Soberano	Sample Computation
Sales Admin Officer	Sales Admin Manager	VP - Sales	COO	Buyer